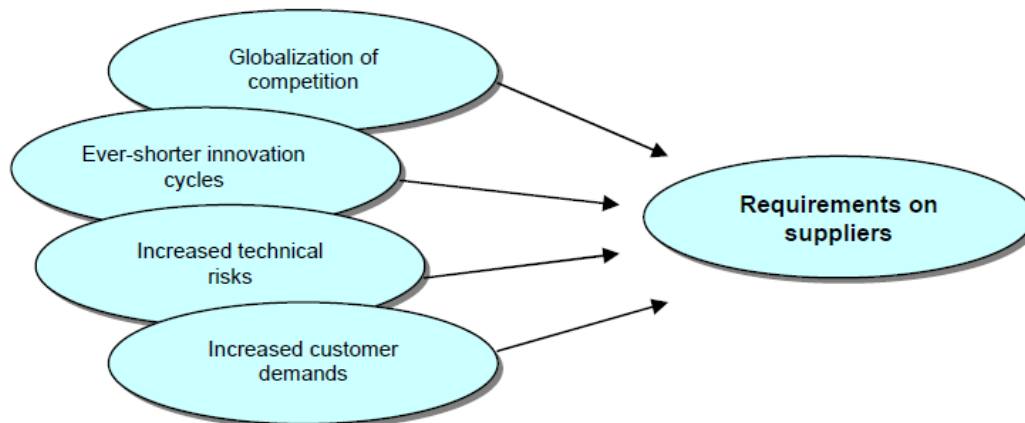


SUPPLIER MANAGEMENT

Globalization of competition, customers who became more demanding, growing product complexity and product variety connected with high level of cost pressure, as well as increasing technical risks - these are environmental factors of European companies today. The customer oriented products must be brought to the market in ever shorter cycles. „Customizing“ of innovation processes, concentration on core competencies and at the same time the internationalization of all company's activities are accelerated.



In all industries, the trend is towards "global sourcing". As a result, more and more projects are carried out at international level, both in the field of purchasing and development. The quality of the purchased goods determines the quality of the final products. Over the next few years, the management of the entire supply chain is going to become increasingly important. By introducing an active supplier management the companies have the opportunity to design and to develop the supplier portfolios and create effective, partner-like relationship with suppliers.

ÖMC has helped many companies of the component industry of various sizes (SMEs, large companies) as well as companies of other sectors with the constructive implementation of a supplier management and with the design and structure of their quality management systems. The quality management system and quality documentation of these companies were tailored in accordance with the requirements of international standards and with the internal requirements of the companies.

References are available for the following areas:

- metallurgy
- pharmacy / biotechnology
- medical devices (manufacturing and distribution)
- chemistry and polymer processing
- electronics I circuit board production

OMC service spectrum in the field of supplier management consulting:

Applicable regulations: VDA, ISO/TS 16949, sustainability in the supply chain

- systematization of suppliers (classification and positioning in the network of suppliers)
- development of suppliers' strategies
- development of cost cutting potentials through supplier management
- supplier evaluation and selection (development of criteria for evaluation based on quality, logistics, technology)
- anchoring and evaluating sustainability in the supply chain
- education of auditors for supplier audits
- supplier audits (definition of targets and objectives, conducting of audit)
- support in the development of quality assurance agreements
- establishment of 8-D-Reporting
- introduction of sampling inspection procedure according to VDA 2
- supplier development
- supplier integration into the phase of development and production
- preparing and conducting of "Suppliers' Days" (incl. training of employees on negotiations strategies and techniques)

Benefits of a constructive supplier management:

- optimal design and complexity control of the value chain as a result of professional management of suppliers
- meeting the highest demands, both on the development and on the production competence, that are made on suppliers
- avoidance of ruinous price competition
- chance to build up a sustainable, partner-like relationship with suppliers
- reduction of administrative costs for purchasing and logistics
- minimization of risks caused by supplier failures

Get your own impression of how it works!

Make an appointment with us for an initial talk.

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